



# +70 years of medical experience

- Bupa is an international leader in healthcare
- Worldwide cover
- 16.7 million international insured clients
- 1.2 million healthcare providers
- We provide services to more than 15 million people at our healthcare centers
- More than 190 countries
- 85,000 employees around the world

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## Bupa Global Latin America

Bupa Global Latin America is the international medical insurance division of Bupa Global in the Americas, with offices and key operations in Guatemala, Panama, the Dominican Republic, Colombia, Ecuador, Bolivia and Chile, and also has major supply businesses in Peru with AngloLab, Resomasa and IntegraMédica.

***Bupa Worldwide Travel Options***  
Sales guide

## A Top Product in the Market

- Worldwide cover
- Direct payment to hospitals and for emergencies
- No deductible
- Optional evaluation of pre-existing conditions
- World's largest emergency, evacuation, and repatriation network
- Unlimited insured sum

Your clients travel with more peace of mind when they have Bupa Travel



\*Subject to Policy Terms and Conditions

## Potential Clients



### Individual - Single and Annual

Existing Bupa clients or clients with international insurance, frequent international travelers, clients with national insurance, and students.



# 4 Reasons to choose Bupa Travel

## 1 TRAVEL SAFE AND WITH PEACE OF MIND

At Bupa Travel, we provide complete protection: first class medical cover and non-medical services, such as lost or stolen baggage, and the option to cancel trips.

## 2 COVER WITHOUT BORDERS

Bupa Travel offers benefits that local health insurance or credit card insurance companies usually do not have, such as an unlimited insured sum and evacuation services abroad.

## 3 WE LOOK AFTER THE TRAVEL BUDGET

Did you know that a medical emergency in the U.S. can cost on average US\$2,000? At Bupa Travel, we provide 100% cover.


## 4 ADDITIONAL PROTECTION ABROAD

With no deductible or co-payment, Bupa Travel is the ideal complement to international medical cover.

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## FLEXIBLE AND MODULAR PRODUCTS

### Plan options:

INDIVIDUAL 	SINGLE	ANNUAL
<b>Duration</b>	Single trip From 1 to 365 days per trip	Unlimited number of trips of Up to one month per trip
<b>Extension</b>	Up to a maximum of 12 months	They can be extended from one month by purchasing more days online
<b>Renewal</b>	Buy new insurance	Discount on first renewal
<b>Benefit</b>	Children under the age of 2 at no extra cost	Children under the age of 2 are covered at no extra cost
<b>Insurability age limit</b>	74 years maximum	69 years maximum

Go to [www.bupalud.com/agents](http://www.bupalud.com/agents) for sales material

## MEDICAL COVER

- International medical cover
- Free choice of recognized hospitals and physicians
- In-patient treatment
- Out-patient treatment
- Medical and disaster evacuation
- Compassionate emergency repatriation or expatriation
- Accompanying person's expenses
- Return trip
- Crisis psychologist in case of mugging and assault
- Statutory arrangements in case of death
- Most dangerous sports and occupations covered

\* All covers are subject to the emergency and accident criteria detailed in the policy terms and conditions

## ADD TO YOUR BASIC COVER

### Non-medical cover



- Personal accident: death and disability
- Baggage: theft, loss, or damage
- Delayed baggage
- Theft of passport and/or cash
- Personal liability: bodily injury and property damage
- Travel delay
- Missed flight connection
- Hospital daily benefit
- Legal assistance

### Trip cancellation cover



Cover if you are unable to travel due to acute illness, injury, or death

\* This cover only applies before starting the trip.



\*Subject to Policy Terms and Conditions

## Quoting Is Easy!

### INDIVIDUAL



1. At [www.bupasalud.com](http://www.bupasalud.com) and go to Travel Insurance
2. Go to Quote > Travel Insurance and enter your agent code
3. Complete with type of trip, date of trip, who you want to insure, the selected covers and click on calculate
4. The quote can be sent by mail to your client and downloaded in pdf
5. To purchase the policy, enter your client's personal data and proceed to the payment of the premium by credit card
6. The client will be notified of the approval of the application and receive

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# HOW TO USE THE INSURANCE

## Bupa Travel is always together with its clients



### 24/7 emergency response

In case of hospitalization, evacuation, compassionate emergency repatriation, death, or accident, the insured must immediately contact our Bupa Travel team available 24/7.



### Phone numbers:

From United States: +1 786-789-0733  
Toll Free: +1 855-839-6888



### My Bupa

Through our My Bupa online services on [www.bupasalud.com](http://www.bupasalud.com)



### DIRECT PAYMENT TO PROVIDERS

We can issue a guarantee of payment for eligible treatment to hospitals, arrange home transportation, and provide other kinds of assistance in connection with acute illness and injury.

For more information about the providers network, please contact the Bupa Travel team.



### Reimbursements

Expenses requiring reimbursement should be managed through **My Bupa**, on [www.Bupasalud.com](http://www.Bupasalud.com).

You must have the medical information or documentation indicated in the General Conditions according to the type of expense, as well as the invoices and/or receipts

### Go to the Reimbursements option:

1. Complete the requested information
2. Attach the requested documents
3. Review and confirm the reimbursement request information and submit.



**Go to**  
[www.bupasalud.com/agents](http://www.bupasalud.com/agents)  
Where you will find all the information and tools related to Bupa Travel:

- Product guide
- Client sales brochures
- Frequently asked questions and answers
- Templates of emails to clients
- Training presentation

