

70+ years of medical experience

- Bupa is an international leader in healthcare
- Worldwide coverage
- 21.1 million international insured clients
- 1.2 million healthcare providers
- We provide services to more than 16.9 million people at our healthcare centers
- More than 190 countries
- 85,000 employees around the world

Bupa Global Latin America

With more than 40 years of presence in the region, Bupa Global Latin America is the international, local and travel health insurance division of Bupa, a leading company with more than 70 years of international experience caring for the health of more than 38 million people all over the world.

Bupa Business Travel
Sales guide

A top product in the market

- Unlimited insured sum
- Worldwide coverage
- Direct payment to hospitals for emergencies
- No deductible
- World's largest emergency, evacuation, and repatriation network

*Subject to Policy Terms and Conditions



Your clients travel with peace of mind when they have Business Travel

Potential Clients



Corporate

Business Travel covers employees, guests, and family members. Companies in general with international travelers. Local or foreign multinationals (locally domiciled).



4 Reasons to choose Bupa Travel

1 TRAVEL SAFE AND WITH PEACE OF MIND

At Bupa Travel, we provide complete protection: first-class medical cover and non-medical services, such as lost or stolen baggage, and the option to cancel trips.

2 COVERAGE WITHOUT BORDERS

Bupa Travel offers benefits that local health insurance or credit card insurance companies usually do not have, such as an unlimited insured sum and evacuation services abroad.

3 WE LOOK AFTER THE TRAVEL BUDGET

Did you know that a medical emergency in the U.S. can cost on average US\$2,000? At Bupa Travel, we provide 100% cover.

4 ADDITIONAL PROTECTION ABROAD

With no deductible or co-payment, Bupa Travel is the ideal complement to international medical cover.

*Subject to Policy Terms and Condition

FLEXIBLE AND MODULAR PRODUCTS

BUSINESS		
Duration	Packages of 200 days, minimum.	Unlimited trips. Up to a maximum of 12 months duration of the trip, while the policy is in force.
Extension	Up to 12 months, maximum	While the policy is in force
Renewal	Annually, with the advantage of transfer no used day	The renewal must include hiring a minimum of 200 days
Benefit	Business trips and Leisure coverage. Spouse, children, and/or guests	Registrations must be made by the administrator
Insurability age limit	Maximum 79 years	Check eligibility

Go to www.bupasalud.com/agents for sales material.

MEDICAL COVERAGE



- International medical coverage
- Free choice of recognized hospitals and physicians
- In-patient treatment
- Out-patient treatment
- Medical and disaster evacuation
- Compassionate emergency repatriation or expatriation
- Accompanying person's expenses
- Return trip
- Crisis psychologist, in case of mugging and assault
- Statutory arrangements in case of death
- Most dangerous sports and occupations covered
- All covers are subject to the emergency and accident criteria detailed in the policy terms and conditions

ADD TO YOUR BASIC COVERAGE

Non-medical coverage



- Personal accident: death and disability
- Baggage: theft, loss, or damage
- Delayed baggage
- Theft of passport and/or cash
- Personal liability: bodily injury and property damage
- Flight delay
- Missed flight connection
- Hospital daily benefit
- Legal assistance
- Kidnapping
- Replacement employee

Trip cancellation coverage



Cover if you are unable to travel due to acute illness, injury, or death

* This coverage only applies before starting the trip.



*Subject to Policy Terms and Conditions and Table of Benefits

Quoting is easy!



BUSINESS

1. Go to www.bupasalud.com and access MyBupa.
2. Select the corresponding code to the Travel Insurance portfolio. Go to Quote
3. Complete the required information, the desired coverages (modules), and click on calculate
4. The quote can be sent by mail to your client and downloaded in pdf.



HOW TO USE THE INSURANCE

Bupa Travel is always together with its clients



24/7 emergency response

In case of hospitalization, evacuation, emergency compassionate repatriation, death and accident, the insured must immediately contact our **Bupa Travel 24/7 team**



Phone numbers:

From United States: +1 786-789-0733
Toll Free: +1 855-839-6888



My Bupa

Through our My Bupa online services on www.bupasalud.com



DIRECT PAYMENT TO PROVIDERS We can issue a guarantee of payment for eligible treatment to hospitals, arrange home transportation, and provide other assistance in connection with acute illness and injury.

For more information about the provider's network, please contact the Bupa Travel Team.



Reimbursements

Expenses requiring reimbursement should be managed through My Bupa, on **www.Bupasalud.com**.

You must have the medical information or documentation indicated in the General Conditions according to the type of expense, as well as the invoices and/or receipts.

Go to the Reimbursements option:

1. Complete the requested information
2. Attach the requested documents
3. Review and confirm the reimbursement request information and submit.



Go to
www.bupasalud.com/agents
Where you will find all the information and tools related to Bupa Travel:

- Product guide
- Frequently asked questions and answers
- Training presentation

